

# Media release

11 October 2017

## Market Update

**SYDNEY:** ComOps Limited (ASX.COM), a global leader in workforce management solutions for the ports industry, wishes to update the market on the global ports opportunity and business efficiency programs as follows:

APM Terminals – Port of Salalah system is running smoothly, with a new paid configuration project now confirmed. The final stage of the ComOps WFM-Ports system rollout, the APMT bespoke leave management module, is due for completion in November 2017.

APM Terminals – Global RFP for up to 33 ports. We have previously advised that we were one of two shortlisted parties. Today we have been advised that we have not won this RFP. Though disappointing, this has no current revenue impact on ComOps.

Global Ports market opportunity - ComOps has 20 global ports customers and is pursuing a number of active domestic and global opportunities. It is from this base and with the new Port of Salalah system that ComOps is aiming to develop a profitable global ports business.

The business efficiency programs referred to in the investor presentation dated 12 September 2017 continue to deliver, with estimated annual savings now approaching \$1 million per annum.

## About ComOps

ComOps is an Australian company that provides effective workforce management and optimisation solutions to enterprises globally who are looking to simplify complex workforce environments. It specialises in interpreting Award Wages and Enterprise Bargaining Agreements and equivalent structures.

ComOps supports more than 180 customers in over 5800 locations globally, including leading organisations within global ports, aviation, transportation, retail, hospitality and health.

### Enquiries/Additional Information

ComOps Limited  
Niall Cairns, Chairman  
Chris Fydler, Chief Executive Officer  
Christopher Brooke, Company Secretary  
Telephone +61 9923 8000  
Email: [investor@comops.biz](mailto:investor@comops.biz)